New Partners for Smart Growth Benefits of Special District Financing



#### About DPFG

#### **Organization:**

DPFG Founded in 1991

#### **Business Purpose**

- Financing public improvements
- Reducing public infrastructure costs
- Mitigating Risk

#### **Personnel:**

60 team members in 12 offices in 9 states.

# DPFG NORTHERN CALIFORNIA SACRAMENTO, CA DPFG COLORADO DENVER, CO DPFG NORTH CAROLINA CHAPEL HILL, NC LAS VFGAS, NV DPFG TEXAS DALLAS, TX DPFG SOUTH CAROLINA CHAPLESTON, SC DPFG FLORIDA ORLANDO, FL DPFG FLORIDA AUSTIN, TX DPFG FLORIDA AUSTIN, TX DPFG FLORIDA TAMPA, FL

#### **Performance**

Directly or indirectly involved in over 2,100 special taxing districts

Approximately \$15 billion in bonds issued

# **Development Financing Challenges**

- Commercial banks continue to shy away from land development projects.
- Creating a huge "gap" in the financing of public infrastructure.
- Gap must be filled with expensive equity financing (3 to 5 time more expensive) rendering many projects unfeasible.
- Another Problem The excess infrastructure capacity from "boom days" is eroding, requiring additional public facilities.
- Question What will fill the "Gap"?

# **Special Purpose Taxing Districts**

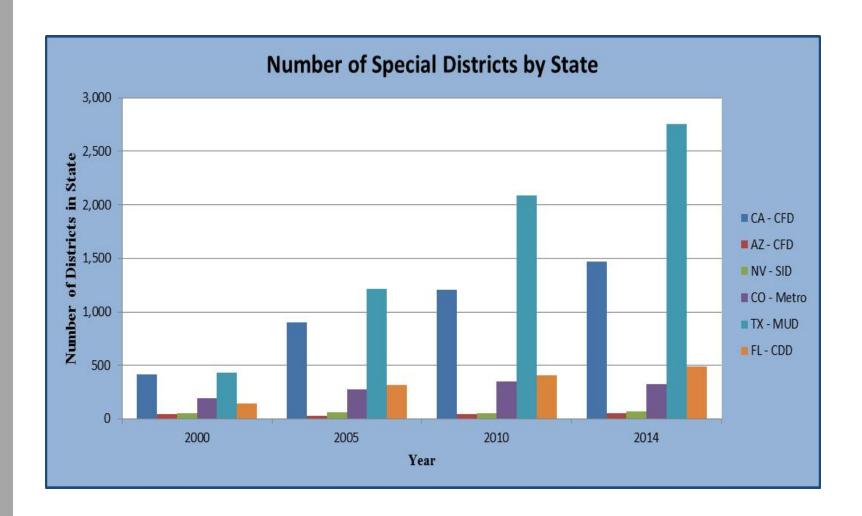
#### What are Special Purpose Taxing Districts?

- Special purpose districts are established by municipalities and counties.
- Encompass a specific boundary.
- Districts issue tax exempt bonds.
- To acquire/construct eligible public improvements.
- Typically no financial liability to jurisdiction.
- Great way to have "growth pay for growth".

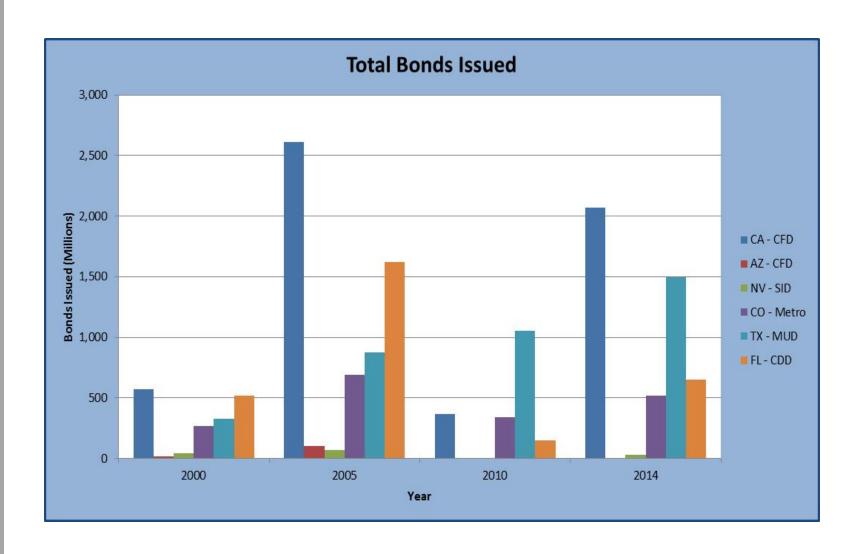
# Special Purpose Taxing Districts – Examples

	Arizona	California	Colorado	Florida	Illinois	Maryland
Description	CFD	CFD	Metro	CDD	SSA	STD
Jurisdiction Availability						
Establish in County	X	X	X	X	X	X
Establish in a Municipality	X	X	X	X	X	X
Jurisdiction Liable for District	_	_		-		
Available Bond Types(1)						
Revenue Bonds	X	_	X	X	-	-
General Obligation Bonds	X	_	X	X	X	-
Special Assessment Bonds	X	_	_	_	_	-
Special Tax Levy Bonds	-	-	-	-	X	X
Maximum Bond Term (Years) (1)	25	40	30	40	40	30
Eligible Capital Public						
Improvements						
Roadways	X	X	X	X	X	X
Water	X	X	X	X	X	X
Sewer	X	X	X	X	X	X
Drainage	X	X	X	X	X	X
Lighting	X	X	X	X	X	X
Traffic Control	X	X	X	X	X	X
Natural Gas	_	X	-	_	_	_
Telephone	-	X	-	-	-	-
Electrical	_	X	_	-	_	-
Cable TV/	_	X	X	_	_	_
Landscaping	X	X	X	X	_	X
Recreational Facilities/Parks	X	X	X	X	_	X
Civic Buildings	X	X		X	_	X
Schools	_	X		X	X	X
Police Facilities	X	X	X	X	_	-
Fire Facilities	X	X	X	X	_	_
Pedestrian Malls	X	X		_	-	-
Parking	X	X	X	X	-	-
Child Care Facilities	_	X	-	-	-	-
Hazardous Waste Remediation	-	X	-	X	-	
Solid Waste	_	-	X	X	-	X
Mosquitoes / Pest Control	-	_	X	X	-	X
Transit Facilities	-	-	_	-	X	X
Provision of On-going Operations and	Limited	Limited	X	X	X	X
Maintenance Costs						

# **Special District Financing Trends**



# **Special District Financing Trends**



# Financing Trends

• Bond financing filling the "Gap" left by commercial banks at tax exempt interest rates (3 to 6.5%).

• Underwriting criteria is loosening up (CA - 100%) build out now < 50%).

• Lower interest rates (was 6% now mid 3%).

#### **Private Sector Benefits**

- Non-recourse financing.
- Long term financing (up to 30 years).
- Lower interest rates (3% to 6%).
- Reduces third party borrowing.
- 100% debt financing (no equity requirement).
- Interest reserves (borrow up to 3 years).
- No acceleration provisions.

#### Public Sector Benefits

- New source of capital funding.
- Faster than development impact fees.
- Acceleration of public infrastructure construction.
- Preserves bonding capacity of jurisdiction.
- Off balance sheet financing for jurisdiction.
- Fulfillment of public policy objectives.
- Provision of additional public amenities.
- "Growth pays for growth".

#### **End User Benefits**

• Lower home prices.

Additional public amenities.

• Lower HOA fees (non-tax deductible).

Accelerated public infrastructure construction.

# Avimor – Ada County, Idaho

CID - \$300,000 special assessment bond, 30 year term, 7% interest rate, street construction.



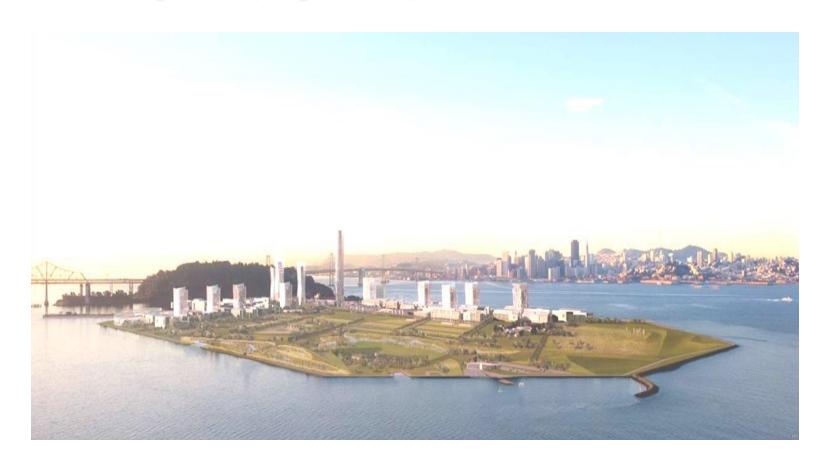
# Summerlin – Las Vegas, Nevada

SID - \$29,500,000 special assessment bond, 20 year term, 4.81% interest rate, funded streets, water, sewer.



#### Treasure Island – San Francisco, CA

CFD / Tax Increment – \$1.5 billion, streets, water, sewer, parks (In process).



#### For Further Information

Carter Froelich, CPA
Managing Principal
(602) 381–3226 ext. 10
carter.froelich@dpfg.com

Development Planning & Financing Group, Inc. 3302 East Indian School Road Phoenix, AZ 85018 www.dpfg.com

